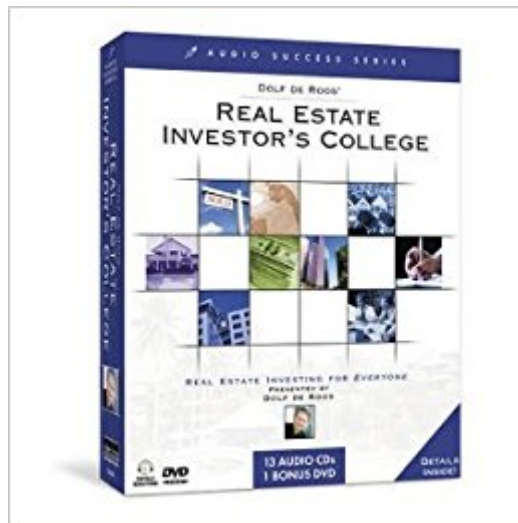


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# Dolf De Roos' Real Estate Investor's College - Real Estate Inversting For Everyone! (Audio Success)



## Synopsis

Make a date for financial independence by enrolling in Dolf de Roos Real Estate Investor's College on audio compact disc. Let property investment guru Dolf de Roos demonstrate insider techniques and field-tested strategies designed to maximize property value for all levels of real estate investors, as he shows just how frequently unique opportunities present themselves to those in the know. The Property Investor's School on 10 CDs provides a dynamic audio record of Dolf's mentoring sessions previously available only in-person, to only 10 students per year. Real Estate Riches on 3 CDs abridges the New York Times and Wall Street Journal print bestseller to create a portable audio compendium of how-to tips for creating property income. Finally, sit in on Discussions with Dolf, a DVD bonus comprising an international question-and-answer session featuring specific real estate queries from program participants. Covering everything from lenders to leases; tradespeople to tenants, Dolf de Roos Real Estate Investor's College is your graduate course in financial security! You will learn both basic and advanced techniques, and many small, smart things that can increase your ability to select, negotiate, buy, finance, and manage properties to help you become prosperous through property investment. However, we also take the human element into account, so that you can become a powerful force to be reckoned with in property. Learn how to use leverage to develop a passive income so that you no longer have to work. Find out not only how to build wealth, but how to enjoy it as well.

## Book Information

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## Customer Reviews

Thanks to you and your books, we are now building a solid future for our children and their families  
--T.C. and Z.C., South Carolina  
Out of all the real estate gurus I've listened to and read, you have reached me the most. The message I received from your books is a source of constant inspiration...  
--P.M., Florida

The professionally produced audio recordings of the acclaimed, live, two-day real estate mentoring program previously available to only 10 students a year! Guiding you through a complete overview of Dolf de Roos approach to the real estate investment process, the Property Investor's School offers the complete curriculum for financial freedom, from purchase to profit!

This is a fantastic resource for learning about Real Estate Investing. There are two resources in it. The first is "Property Investors School" which has 7 CD's. There is also a workbook for it that is not included in this that you can find on [DolfdeRoos.com](http://DolfdeRoos.com). The second resource is Dolf's Audiobook "Real Estate Riches". You know Dolf De Roos is one of the best teachers of property investing because he is a Rich Dad advisor. Robert Kiyosaki partnered with him to bring us "Real Estate Riches". In order to be the best, you have to learn from the best which is why I highly recommend "Real Estate Investor's College" to anyone who is trying to learn about Real Estate Investing.

Most of this audio program (13 CDs and 1 DVD) is from an actual weekend seminar recorded in New Zealand. These seminars typically cost a lot of money, sometimes over \$1000, so this CD/DVD program is a bargain. I listened to it driving to and from work and for the most part Dolf kept me engaged. I'm on a first name basis with Dolf, because after listening to him speak and interact personally with the audience for 15 hours, I feel like I know him pretty well. His style is disarming and low key. He seems very approachable and works to make the content accessible. That's great for a beginner or intermediate investor. However it can drag if you are very familiar with the fundamental elements of real estate investment (REI). Psychology and motivation are doled out liberally. He works to help us believe anyone can do this and that you can learn 90% of what you need to know in a couple of months. He spends a good amount of time on the psychology of negotiation and the value of finding motivated sellers. The audience role plays and then reports back. They look for deals in the newspaper, call the sellers, then evaluate the deals. Audience members describe their actual deals for the group's evaluation. Dolf tells about his own winning deals. Dolf tells us that REI is really easy. Perhaps it is if you really know what you are doing, but he doesn't warn enough about making mistakes. And one mistake in REI can cost you for a very long time. He really glosses over

the risks, especially of over leveraging. He ignores or downplays transaction and ownership expenses. Once you are experienced, what he describes can become easy. His signature proposition is: "The deal of a decade comes along every week." I have found this to be true when I am actively out looking. This makes it a lot easier when you miss a property that you want, knowing that another great one is around the corner. "Don't fall in love with the property, fall in love with the deal." Let the numbers do the talking. He also teaches to hold for the long-term and finance all your properties. And as you build equity, borrow more cash against your holdings to do more deals. Don't pay off any of your properties. Hmmm, this has burned plenty of investors over the past couple of years. He wants us to use property managers so we don't get bogged down in the nitty gritty of land lording. He is all about tax efficiency. He teaches that you should invest in the best possible areas, whether that means out of state or internationally. I would only recommend that to experienced investors. This gets 4 stars for newbies, and 3 stars for moderately experienced investors. Dolf really is a good and entertaining presenter, but for more depth and techniques, look elsewhere.

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